

COMMUNITY BENEFITS REPORTING FORM

Pursuant to RSA 7:32-c-1

FOR FISCAL YEAR BEGINNING 07/01/2011

to be filed with:

Office of the Attorney General
Charitable Trusts Unit
33 Capitol Street, Concord, NH 03301-6397
603-271-3591

Section 1: ORGANIZATIONAL INFORMATION

Organization Name Speare Memorial Hospital

Street Address 16 Hospital Road

City Plymouth

County 05 - Grafton

State NH Zip Code 03264

Federal ID # 02-0226774

State Registration # 6283

Website Address: www.spearehospital.com

Is the organization's community benefit plan on the organization's website? Yes

Has the organization filed its Community Benefits Plan Initial Filing Information form? Yes

IF NO, please complete and attach the Initial Filing Information Form.

IF YES, has any of the initial filing information changed since the date of submission?

No **IF YES**, please attach the updated information.

Chief Executive: Michelle McEwen 6032382230

mmcewen@spearehospital.com

Board Chair: Clinton Hutchins 6035368606 hutchinsc@nhec.com

Community Benefits

Plan Contact: Michele Hutchins 6032386468

mhutchins@spearehospital.com

Is this report being filed on behalf of more than one health care charitable trust? No

IF YES, please complete a copy of this page for each individual organization included in this filing.

Section 2: MISSION & COMMUNITY SERVED

Mission Statement: To provide and coordinate quality healthcare services based on principles of compassion and professionalism while promoting wellness and prevention.

Has the Mission Statement been reaffirmed in the past year (*RSA 7:32e-I*)? Yes

Please describe the community served by the health care charitable trust. “Community” may be defined as a geographic service area and/or a population segment.

Service Area (Identify Towns or Region describing the trust’s primary service area):
Speare Memorial Hospital best defines its community as those towns comprising southern Grafton County based on our patient origin information and market share data published by the New Hampshire Hospital Association:

| Town Name | 2009 Population | Median Income | Population Density | Distance to Nearest Hospital |
|-------------|-----------------|---------------|--------------------|------------------------------|
| Alexandria | 1,543 | 54,063 | 35.3 | 21 |
| Ashland | 2,080 | 37,243 | 184.5 | 7 |
| Bridgewater | 1,069 | 63,462 | 50 | 14 |
| Bristol | 3,158 | 35,938 | 183 | 15 |
| Campton | 3,018 | 49,120 | 57.9 | 18 |
| Dorchester | 340 | 51,875 | 7.6 | 18 |
| Ellsworth | 83 | 34,750 | 3.9 | 12 |
| Groton | 502 | 46,452 | 12.1 | 13 |
| Hebron | 499 | 59,675 | 29.6 | 11 |
| Holderness | 2,061 | 54,125 | 67.7 | 7 |
| Lincoln | 1,662 | 44,063 | 10.3 | 30 |
| Plymouth | 3690 | 47,647 | 226.3 | — |
| Rumney | 1,405 | 47,758 | 34.1 | 8 |
| Thornton | 2,120 | 48,077 | 42.4 | 14 |
| Warren | 919 | 43,131 | 19 | 25 |
| Waterville | 247 | 55,625 | 4.2 | 21 |
| Wentworth | 772 | 55,391 | 18.5 | 16 |
| Total | 27,573 | 43,925 | | |

Service Population (Describe demographic or other characteristics if the trust primarily serves a population other than the general population):

Serve general population.

Section 3: COMMUNITY NEEDS ASSESSMENT

In what year was the last community needs assessment conducted to assist in determining the activities to be included in the community benefit plan?

2011tttt (Please attach a copy of the needs assessment if completed in the past year)

Was the assessment conducted in conjunction with other health care charitable trusts in your community? Yes

Based on the needs assessment and community engagement process, what are the priority needs and health concerns of your community?

| | NEED (Please enter code # from attached list of community needs) |
|---|--|
| 1 | 100 |
| 2 | 101 |
| 3 | 121 |
| 4 | 370 |
| 5 | 402 |
| 6 | 406 |
| 7 | 421 |
| 8 | 422 |
| 9 | 601 |

What other important health care needs or community characteristics were considered in the development of the current community benefits plan (e.g. essential needs or services not specifically identified in the community needs assessment)?

| | NEED (Please enter code # from attached list of community needs) |
|---|--|
| A | 300 |
| B | 301 |
| C | 303 |
| D | 350 |
| E | 504 |
| F | 607 |
| G | 609 |

Please provide additional description or comments on community needs including description of “other” needs (code 999) if applicable. *Attach additional pages if necessary:*

Our Dental Health Program has been expanded to provide screening services to include pregnant women, infants and toddlers, and adults at hospital-sponsored health fairs. Women's health forum addressing holistic health: mental, emotional and physical. Chronic disease prevention through: nutrition education, diabetes support and Living Well series, colorectal cancer awareness campaign, Tour de Couer Walking program and health fairs offering free health screenings and information.

Section 4: COMMUNITY BENEFIT ACTIVITIES

Identify the categories of Community Benefit activities provided in the preceding year and planned for the upcoming year (note: some categories may be blank). For each area where your organization has activities, report the past and/or projected unreimbursed costs for *all* community benefit activities in that category. For each category, also indicate the *primary* community needs that are addressed by these activities by referring to the applicable number or letter from the lists on the previous page (i.e. the listed needs may relate to only a subset of the total reported costs in some categories).

| <i>A. Community Health Services</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|--|---------------------------------|--|---------------------------------------|
| <i>Community Health Education</i> | A -- -- | \$24,618.00 | \$24,500.00 |
| <i>Community-based Clinical Services</i> | D -- -- | \$55,536.00 | \$34,000.00 |
| <i>Health Care Support Services</i> | -- -- -- | | |
| <i>Other: Diabetes Education & Support</i> | A -- -- | \$2,770.00 | \$2,800.00 |

| <i>B. Health Professions Education</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|--|---------------------------------|--|---------------------------------------|
| <i>Provision of Clinical Settings for Undergraduate Training</i> | 1 -- -- | \$0.00 | \$5,000.00 |
| <i>Intern/Residency Education</i> | -- -- -- | | |
| <i>Scholarships/Funding for Health Professions Ed.</i> | -- -- -- | | |
| <i>Other: EMS Training & Reviews</i> | 1 -- -- | \$4,701.00 | \$5,000.00 |

| <i>C. Subsidized Health Services</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|--|---------------------------------|--|---------------------------------------|
| <i>Type of Service: Primary Care Clinic</i> | 1 -- -- | \$265,400.00 | \$291,800.00 |
| <i>Type of Service: School Dental Program</i> | 3 -- -- | \$56,900.00 | \$57,500.00 |
| <i>Type of Service: Breast Cancer Screening</i> | B -- -- | \$21,602.00 | \$21,000.00 |
| <i>Type of Service: Prescription Medications</i> | 2 -- -- | \$41,000.00 | \$43,000.00 |
| <i>Type of Service:</i> | -- -- -- | | |

| | | | |
|--|--|--|--|
| | | | |
|--|--|--|--|

| <i>D. Research</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|----------------------------------|--|---|--|
| <i>Clinical Research</i> | -- -- -- | | |
| <i>Community Health Research</i> | -- -- -- | | |
| <i>Other:</i> | -- -- -- | | |

| <i>E. Financial Contributions</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|--|--|---|--|
| <i>Cash Donations</i> | A 7 9 | \$18,914.00 | \$15,000.00 |
| <i>Grants</i> | 1 -- -- | \$310,000.00 | \$228,000.00 |
| <i>In-Kind Assistance</i> | 4 5 6 | \$20,059.00 | \$20,100.00 |
| <i>Resource Development Assistance</i> | -- -- -- | | |

| <i>F. Community Building Activities</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|---|--|---|--|
| <i>Physical Infrastructure Improvement</i> | -- -- -- | | |
| <i>Economic Development</i> | -- -- -- | | |
| <i>Support Systems Enhancement</i> | 1 -- -- | \$62,100.00 | \$131,000.00 |
| <i>Environmental Improvements</i> | -- -- -- | | |
| <i>Leadership Development; Training for Community Members</i> | -- -- -- | | |
| <i>Coalition Building</i> | -- -- -- | | |
| <i>Community Health Advocacy</i> | -- -- -- | | |

| <i>G. Community Benefit Operations</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|---|--|---|--|
| <i>Dedicated Staff Costs</i> | A D 1 | \$28,947.00 | \$29,500.00 |
| <i>Community Needs/Asset Assessment</i> | -- -- -- | \$0.00 | \$0.00 |
| <i>Other Operations</i> | 2 -- -- | \$47,000.00 | \$47,500.00 |

| <i>H. Charity Care</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|---|--|---|--|
| <i>Free & Discounted Health Care Services</i> | 2 -- -- | \$2,106,700.00 | \$2,127,800.00 |

| <i>I. Government-Sponsored Health Care</i> | <i>Community Need Addressed</i> | <i>Unreimbursed Costs (preceding year)</i> | <i>Unreimbursed Costs (projected)</i> |
|--|--|---|--|
| <i>Medicare Costs exceeding reimbursement</i> | 1 -- -- | \$1,446,750.00 | \$1,461,200.00 |
| <i>Medicaid Costs exceeding reimbursement</i> | 1 -- -- | \$2,696,300.00 | \$2,831,100.00 |
| <i>Other Publicly-funded health care costs exceeding reimbursement</i> | 1 -- -- | \$26,975.00 | \$27,250.00 |

Section 5: SUMMARY FINANCIAL MEASURES

| <i>Financial Information for Most Recent Fiscal Year</i> | <i>Dollar Amount</i> |
|--|----------------------|
| <i>Gross Receipts from Operations</i> | \$46,506,606.00 |
| <i>Net Revenue from Patient Services</i> | \$45,332,203.00 |
| <i>Total Operating Expenses</i> | \$45,313,366.00 |
| | |
| <i>Net Medicare Revenue</i> | \$16,038,777.00 |
| <i>Medicare Costs</i> | \$17,485,519.00 |
| | |
| <i>Net Medicaid Revenue</i> | \$1,265,170.00 |
| <i>Medicaid Costs</i> | \$3,961,446.00 |
| | |
| <i>Unreimbursed Charity Care Expenses</i> | \$2,106,700.00 |
| <i>Unreimbursed Expenses of Other Community Benefits</i> | \$5,130,072.00 |
| <i>Total Unreimbursed Community Benefit Expenses</i> | \$7,236,772.00 |
| | |
| <i>Leveraged Revenue for Community Benefit Activities</i> | \$184,931.00 |
| <i>Total Community Benefits including Leveraged Revenue for Community Benefit Activities</i> | \$7,421,703.00 |

Section 6: COMMUNITY ENGAGEMENT in the Community Benefits Process

| <i>List the Community Organizations, Local Government Officials and other Representatives of the Public consulted in the community benefits planning process. Indicate the role of each in the process.</i> | <i>Identification of Need</i> | <i>Prioritization of Need</i> | <i>Development of the Plan</i> | <i>Commented on Proposed Plan</i> |
|---|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| 1) CADY | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 2) Community Action Program | | | | |
| 3) Genesis | | | | |
| 4) Mid-State Health Center | | | | |
| 5) Pemi-Baker Home Health and Hospice | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 6) Whole Village Family Resource Center | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| 7) Town of Plymouth | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8) Plymouth Regional Senior Center | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 9) | | | | |
| 10) Brand & Swawiki | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 11) Plymouth General Dentistry | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 12) Joan Eversole, DMD | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 13) Interlakes Family Dental Center | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 14) Marie Ross, Super intendent, SAU 4 | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 15) Don Sullivan, Alexandria Chief of Police | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 16) Jim Dalley, VP, White Mountain Economic Dev. Council | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 17) Comman Man Family of Restaurants | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 18) Main St. Dental | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 19) Plymouth Pediatrics | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 20) Plymouth Regional Clinic | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 21) Rep. Suzanne Smith | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 22) Sarah Steward, Reverend, Starr King Unitarian Universalists | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 23) John Muehlke, Jr., Reverend, Pemi Valley Church | | | | |
| 24) Theodore C. Goodfleish, Pastor, West Rumney Comm. Church | | | | |
| 25) Tappley Thompson Community Center | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 26) Commissioner Omer Ahern | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 27) NH Dental Society | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 28) Senator Jeannie Forrester | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 29) Pemi Bridge House | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 30) Greater Plymouth Public Health Network | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 31) Newfound Area Nurses Association | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

Please provide a description of the methods used to solicit community input on community needs (attach additional pages if necessary): Three primary methods were used for encouraging community conversation and identification of needs: Legislative breakfast hosted by Speare Memorial Hospital educating representatives about efforts, shortfalls, and clarifying their questions; community leader interviews and focus group discussions as part of our formal assessment process; ongoing planning through the Central New Hampshire Health Partnership.

Section 7: CHARITY CARE COMPLIANCE

| Please characterize the charity care policies and procedures of your organization according to the following: | YES | NO | Not Applicable |
|--|-------------------------------------|--------------------------|--------------------------|
| The valuation of charity does not include any bad debt, receivables or revenue | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Written charity care policy available to the public | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Any individual can apply for charity care | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Any applicant will receive a prompt decision on eligibility and amount of charity care offered | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Notices of policy in lobbies | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Notice of policy in waiting rooms | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Notice of policy in other public areas | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Notice given to recipients who are served in their home | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

List of Potential Community Needs for Use on Section 3

100 - Access to Care; General

- 101 - Access to Care; Financial Barriers
- 102 - Access to Care; Geographic Barriers
- 103 - Access to Care; Language/Cultural Barriers to Care
- 120 - Availability of Primary Care
- 121 - Availability of Dental/Oral Health Care
- 122 - Availability of Behavioral Health Care
- 123 - Availability of Other Medical Specialties
- 124 - Availability of Home Health Care
- 125 - Availability of Long Term Care or Assisted Living
- 126 - Availability of Physical/Occupational Therapy
- 127 - Availability of Other Health Professionals/Services
- 128 - Availability of Prescription Medications

200 - Maternal & Child Health; General

- 201 - Perinatal Care Access
- 202 - Infant Mortality
- 203 - Teen Pregnancy
- 204 - Access/Availability of Family Planning Services
- 206 - Infant & Child Nutrition
- 220 - School Health Services

300 - Chronic Disease – Prevention and Care; General

- 301 - Breast Cancer
- 302 - Cervical Cancer
- 303 - Colorectal Cancer
- 304 - Lung Cancer
- 305 - Prostate Cancer
- 319 - Other Cancer
- 320 - Hypertension/HBP
- 321 - Coronary Heart Disease
- 322 - Cerebrovascular Disease/Stroke
- 330 - Diabetes
- 340 - Asthma
- 341 - Chronic Obstructive Pulmonary Disease
- 350 - Access/Availability of Chronic Disease Screening Services

360 - Infectious Disease – Prevention and Care; General

- 361 - Immunization Rates
- 362 - STDs/HIV
- 363 - Influenza/Pneumonia
- 364 - Food borne disease
- 365 - Vector borne disease

370 - Mental Health/Psychiatric Disorders – Prevention and Care; General

- 371 - Suicide Prevention
- 372 - Child and adolescent mental health
- 372 - Alzheimer's/Dementia
- 373 - Depression
- 374 - Serious Mental Illness

400 - Substance Use; Lifestyle Issues

- 401 - Youth Alcohol Use
- 402 - Adult Alcohol Use
- 403 - Youth Drug Use
- 404 - Adult Drug Use
- 405 - Youth Tobacco Use
- 406 - Adult Tobacco Use
- 407 - Access/Availability of Alcohol/Drug Treatment

- 420 - Obesity
- 421 - Physical Activity
- 422 - Nutrition Education
- 430 - Family/Parent Support Services

500 – Socioeconomic Issues; General

- 501 - Aging Population
- 502 - Immigrants/Refugees
- 503 - Poverty
- 504 - Unemployment
- 505 - Homelessness
- 506 - Economic Development
- 507 - Educational Attainment
- 508 - High School Completion
- 509 - Housing Adequacy

520 - Community Safety & Injury; General

- 521 - Availability of Emergency Medical Services
- 522 - Local Emergency Readiness & Response
- 523 - Motor Vehicle-related Injury/Mortality
- 524 - Driving Under Influence
- 525 - Vandalism/Crime
- 526 - Domestic Abuse
- 527 - Child Abuse/Neglect
- 528 - Lead Poisoning
- 529 - Work-related injury
- 530 - Fall Injuries
- 531 - Brain Injury
- 532 - Other Unintentional Injury

533 - Air Quality
534 - Water Quality

600 - Community Supports; General

601 - Transportation Services
602 - Information & Referral Services
603 - Senior Services
604 - Prescription Assistance
605 - Medical Interpretation
606 - Services for Physical & Developmental Disabilities
607 - Housing Assistance
608 - Fuel Assistance
609 - Food Assistance
610 - Child Care Assistance
611 - Respite Care

999 – Other Community Need